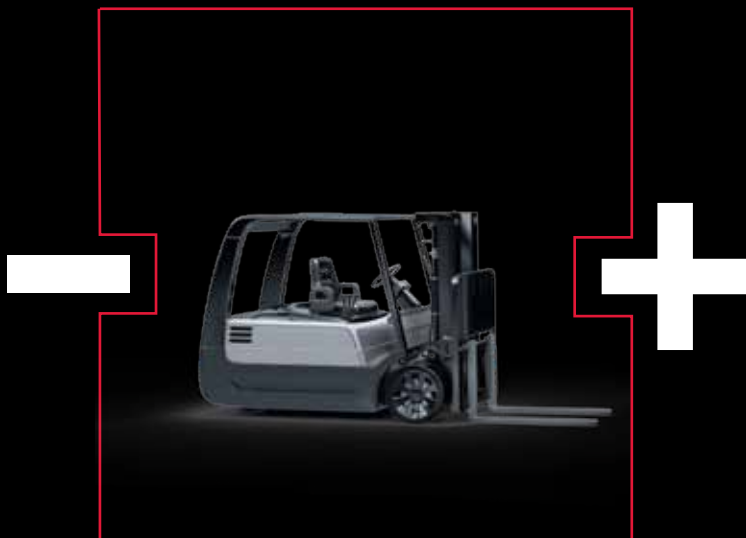




# START SAVING MONEY BY ELIMINATING BATTERY CHANGES

A Zero Battery Change™ Solution from EnerSys® will deliver everything you need to immediately increase productivity, reduce direct operating costs and achieve a cleaner, safer facility. With ZBC it's easy to eliminate battery changes, go lean, go green and improve your bottom line.

**ZBC:** Savings and productivity have never been easier.



# ZERO EXTRAS

**Every battery matters to your bottom line.** That's why **ZBC** makes it easy to get the most out of each one. **ZBC** means you're not wasting time and money on extras: Zero extra batteries, zero extra maintenance, zero change equipment and zero battery rooms. Whether you run electric now or are converting from gas-powered, **ZBC** drives you towards a leaner (and cleaner) operation.

# ZERO CHANGES

**With **ZBC**, drivers simply pull up and plug in.** Our technology allows them to charge their trucks during regularly scheduled breaks, eliminating the need to change batteries, while keeping every battery at an optimum state-of-charge 24 hours a day. Charge and work, charge and work — it's that easy.

# ZERO HASSLE

**Only EnerSys® offers everything** you'll need to successfully stop battery changes, and covers it under **one warranty program**. Batteries, chargers, accessories, installation, report programs, preventative maintenance and repair services. One warranty, one phone call, zero headaches.

## PROGRAM

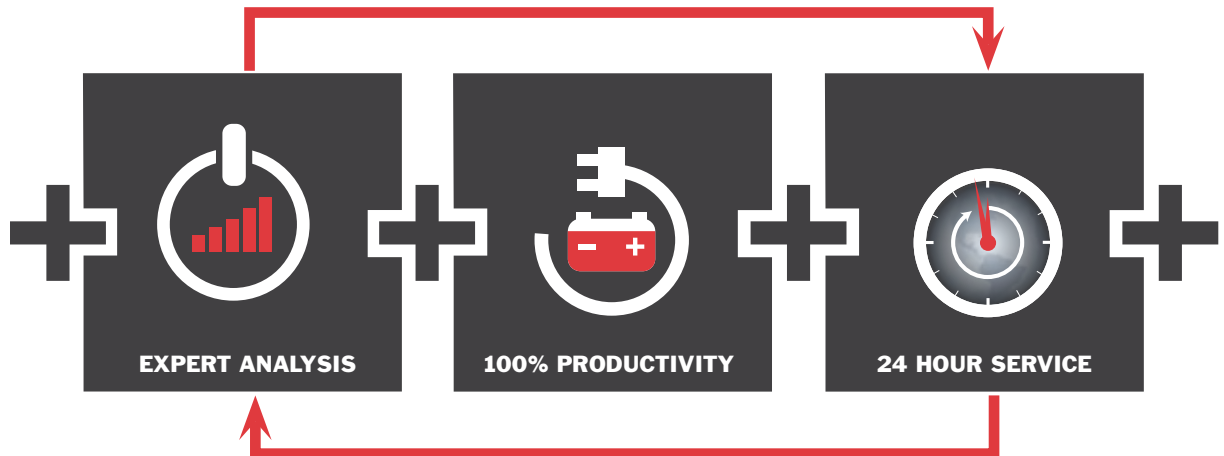
Only **EnerSys** offers everything you need to convert to **ZBC**. We start with a comprehensive evaluation of requirements and **scientific modeling** that pinpoints just the right battery and charger for your operation. Then we provide installation, reporting and maintenance and repair services, all by the most experienced personnel in the industry.

## PRODUCTS

**ZBC** products from **EnerSys** include fast chargers, opportunity chargers, **extended run time** batteries, data collection devices, truck setup hardware, report programs and so much more. Each one is backed by the best warranty in the business and the only nationwide **ZBC** technical team.

## RESULTS

**EnerSys** has more **ZBC** customers than anyone in the world. Why? Because customers get increased productivity and **save money** when the program is custom engineered, fully integrated and properly managed. It's the secret to our success and yours too.





# 5 WAYS TO POWER UP YOUR BOTTOM LINE



## **Increase productivity**

Gain 10 hours of productive work each day: 20 lift trucks x 2 battery x 15 minutes per change. Manufacturers will eliminate waste. Distributors, reduce your overtime.



## **Reduce direct operating costs**

50% fewer batteries = 50% less battery maintenance. Eliminate 100% of battery change equipment and maintenance, and labor associated with changing.



## **Reduce and eliminate asset requirements**

No extra trucks, batteries, change equipment, no racks, or central battery room. Reduce your battery inventory by 50% or more.



## **Increase workforce safety**

Eliminate risk of injury from battery change equipment and spills. Reduce cross-facility traffic and risk of accidents. Fewer hazardous materials on site. Improve indoor air quality for everyone.



## **Turn “go green” into “win big”**

Easily transition from gas to electric lift trucks. ZBC eliminates the need to build a battery room and eliminates the hassle of training operators to properly change batteries. Increase productivity without ever changing a battery or a tank.

# STOP CHANGING

# &

# START SAVING

**Free evaluation.** EnerSys® provides a comprehensive evaluation of your needs at your site to pinpoint the right battery and charger for your operation. And because we use scientific modeling and your data, you'll know precisely how much you stand to save with a ZBC solution.

**Immediate Results.** From the moment your system goes live, you'll see increased productivity, improved safety and lower operational costs.

**World-class Support.** Connecting with EnerSys has its advantages. A world-class support network available whenever and wherever you need them to be is a big one. So while powering up, you never have to worry about slowing down.

Don't delay. Call EnerSys today to see how you can get on the road to savings.

ZBC: Savings and productivity have never been easier.



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